

**BID TABULATION**

**BULK ROCK SALT AND CINDERS**

Project No. 09-018-02

| <p align="center"> Morton Salt<br/> 123 N. Wacker Drive<br/> Chicago, IL 60606-1743<br/> 800-433-7258/2233 (Sales)<br/> 440-639-4200 (Ordering) </p> |                    |              |            |               |            |               |            |               |            |              |
|--|--------------------|--------------|------------|---------------|------------|---------------|------------|---------------|------------|--------------|
| <p align="center"> Cargill Incorporated<br/> 24950 Country Club Blvd.<br/> Suite 450<br/> North Olmsted, OH 44070<br/> 800-600-7258 </p>             |                    |              |            |               |            |               |            |               |            |              |
| <p align="center"> North American Salt Company<br/> 9900 West 109th Street<br/> Suite 600<br/> Overland Park, KS 66210<br/> 800-323-1641 </p>        |                    |              |            |               |            |               |            |               |            |              |
| <p align="center"> Arms Trucking Co.<br/> 14376 N. Cheshire St.<br/> P.O. Box 300<br/> Burton, OH 44021<br/> 800-362-1343 </p>                       |                    |              |            |               |            |               |            |               |            |              |
| Description  | Estimated Quantity | Measure Unit | Unit Price | Item Total    | Unit Price | Item Total    | Unit Price | Item Total    | Unit Price | Item Total   |
| <b>UNTREATED BULK ROCK SALT</b>  |                    |              |            |               |            |               |            |               |            |              |
| Bulk Rock Salt   | 7000               | Ton          | \$ 55.50   | \$ 388,500.00 | \$ 62.05   | \$ 434,350.00 | \$ 73.61   | \$ 515,270.00 |            | No Bid       |
| Bulk Rock Salt   | 1000               | Ton          | \$ 55.50   | \$ 55,500.00  | \$ 62.05   | \$ 62,050.00  | \$ 75.82   | \$ 75,820.00  |            | No Bid       |
| Bulk Rock Salt   | 3000               | Ton          | \$ 55.50   | \$ 166,500.00 | \$ 62.05   | \$ 186,150.00 | \$ 72.86   | \$ 218,580.00 |            | No Bid       |
| <b>TOTAL - UNTREATED BULK ROCK SALT</b>  |                    |              |            | \$ 610,500.00 |            | \$ 682,550.00 |            | \$ 809,670.00 |            | No Bid       |
| <b>TREATED BULK ROCK SALT</b>  |                    |              |            |               |            |               |            |               |            |              |
| Bulk Rock Salt   | 4000               | Ton          |            | No Bid        | \$ 71.55   | \$ 286,200.00 |            | No Bid        |            | No Bid       |
| Bulk Rock Salt   | 3000               | Ton          |            | No Bid        | \$ 71.55   | \$ 214,650.00 |            | No Bid        |            | No Bid       |
| <b>TOTAL - TREATED BULK ROCK SALT</b>  |                    |              |            | No Bid        |            | \$ 500,850.00 |            | No Bid        |            | No Bid       |
| <b>CINDERS</b>   |                    |              |            |               |            |               |            |               |            |              |
| Cinders - (A)  | 4000               | Ton          |            | No Bid        |            | No Bid        |            | No Bid        | \$ 13.45   | \$ 53,800.00 |
| Cinders - (B)  | 3000               | Ton          |            | No Bid        |            | No Bid        |            | No Bid        | \$ 13.45   | \$ 40,350.00 |
| <b>TOTAL - CINDERS</b>   |                    |              |            | No Bid        |            | No Bid        |            | No Bid        |            | \$ 94,150.00 |